



Schwab Facts

The Charles Schwab Corporation, including its subsidiary companies Charles Schwab & Co., Inc., the registered broker-dealer, and Charles Schwab Bank, is a leading provider of financial services with over 20,000 employees and over 300 domestic offices.

The following additional specific information regarding Charles Schwab & Co., Inc. and Schwab Bank will be updated on a semi-annual basis and is provided to assist independent recordkeepers in responding to requests for information from prospective clients or retirement plan consultants. If you have any questions regarding the information provided, please contact your Schwab client service manager or independent recordkeeper:

Charles Schwab & Co., Inc.	
Charles Schwab & Co., Inc. founded	1973
Active Brokerage accounts	12 million
Total client assets	\$3.7 trillion
Retirement plan accounts ¹	145,999
Self-directed brokerage accounts (PCRA [®]) ²	198,798
Retirement plan account assets ¹	\$62.4 billion

Charles Schwab Bank ^{3, 4}	
Charles Schwab Bank founded	2003
Total assets	\$271.4 billion
Retirement plan accounts	21,136
Retirement plan assets under administration	\$266.3 billion
Retirement plan participants supported	4.6 million
Individual Retirement Accounts	165,146

Trade Platform Information ⁵	
Mutual fund families available	876
Total funds available	15,562

All data as of June 30, 2019.

- 1 The number of brokerage accounts and assets reported are for retirement plans brought to Charles Schwab & Co., Inc. by independent recordkeepers and other parties. These numbers do not include the number of accounts held in Schwab Personal Choice Retirement Accounts[®] or retirement plans held at Charles Schwab Bank.
- 2 The number of Schwab Personal Choice Retirement Accounts[®], Schwab's self-directed brokerage account option for retirement plans doing business with Charles Schwab & Co., Inc. and/or Charles Schwab Bank. PCRA is offered through Charles Schwab & Co., Inc. (Member SIPC), the registered broker/dealer, which also provides other brokerage and custody services to its customers.
- 3 The number of Schwab Personal Choice Retirement Accounts[®], Schwab's self-directed brokerage account option for retirement plans doing business with Charles Schwab & Co., Inc. and/or Charles Schwab Bank. PCRA is offered through Charles Schwab & Co., Inc. (Member SIPC), the registered broker/dealer, which also provides other brokerage and custody services to its customers.
- 4 The Charles Schwab Trust Company, a provider of services to retirement plans and other employee benefit plans was founded in 1992 and merged into Charles Schwab Bank in 2008.
- 5 Funds made available through Charles Schwab Bank and/or Charles Schwab & Co., Inc.

The Charles Schwab Corporation provides services to retirement and other benefit plans and participants through its separate but affiliated companies and subsidiaries: Brokerage products and services are offered by Charles Schwab & Co., Inc.; Trust, custody and deposit products and services are available through Charles Schwab Bank and Charles Schwab Trust Bank, Members of FDIC. Schwab Retirement Technologies, Inc.^(R) is engaged in developing and licensing proprietary retirement plan recordkeeping systems to independent third party administrators.

The transfer of the Schwab Bank Collective Trust Funds and the Automatic Rollover IRAs from Charles Schwab Bank to Charles Schwab Trust Bank was completed on January 1, 2019. The directed trust and custody accounts will be transferred from Charles Schwab Bank to Schwab Trust Bank on January 1, 2020.