

FACT SHEET

RIAConnect Talent Advantage™

Make connections that can help move your career forward with our free, online service.

Whether you're entering the job market for the first time, changing careers, or returning to the workforce, making professional connections is essential to finding the right internship, part-time job, or full-time job. RIAConnect Talent Advantage is designed to make it easier than ever to connect with Registered Investment Advisor (RIA) firms that align with your career goals.

> [Visit RIAConnect Talent Advantage to get started today](#)



Why join RIAConnect Talent Advantage?

The RIA channel is the fastest growing segment of the wealth management industry. Based on current growth rates and the number of RIAs, the industry will need to hire more than 70,000 new staff over the next five years.*

RIAConnect Talent Advantage can help you be one of them. Do you have an interest in helping people reach their financial goals? Do themes of service, opportunity for career and income advancement, and flexibility sound interesting to you?

This digital platform uses advanced technology to connect you with potentially compatible firms.

- **RIA firms that custody assets with Schwab Advisor Services or TD Ameritrade Institutional** are searching for talent for a variety of advisory firm roles.
- **Financial planning students, recent graduates, career changers, and anyone who is not in the financial planning profession today** can connect directly with firms around the country.

With RIAConnect Talent Advantage, you can:

- **Digitally tap into an entire community** of firms of all sizes. RIAConnect is completely online, so it's convenient and easy to use. You can access the platform from your phone, tablet, or desktop computer.
- **Form relationships with firms** whose mission, values, philosophy, culture, preferences, and goals are aligned with your own.
- **Make connections at no cost.** Job seekers and firms who custody assets with Schwab Advisor Services or TD Ameritrade Institutional are invited to use this platform free of charge.

* 2022 RIA Benchmarking Study from Charles Schwab, fielded January to March 2022. Study contains self-reported data from 1,218 firms. Participant firms represent various sizes and business models categorized into seven peer groups by AUM. Past performance is not an indicator of future results.



How does it work?

- **Create your RIAConnect Talent Advantage account at schwabriacconnect.com/talentadvantage.**
- **Build your profile and tell your story.** Be sure to include information about your career goals and aspirations, experience, professional perspective, and more. You can even add a link to your profile on LinkedIn® professional networking services.
- **Publish your profile.** The system will automatically show your published profile to potentially compatible RIAConnect® firms.
- **Review firm profiles to identify firms you are interested in.** Learn more about each firm, including their philosophy and culture, along with what they are looking for in a new hire.
- **Connect and communicate freely.** Once your profile is complete, you can initiate a connection with the firms that have shared their profile on the platform. Additionally, interested advisors can also initiate conversations with you via the RIAConnect messaging system.
- **Continue the conversation and keep your profile up to date.** Be sure to respond to messages from firms you would like to connect with. You can remain anonymous until you decide to reveal your identity.



Start making connections that can help spark your career today at schwabriacconnect.com/talentadvantage.

Consider sharing the link to the platform with others you think may be interested in pursuing a career in the RIA industry.

Questions? Contact riacconnect@schwab.com or visit advisorservices.schwab.com/managing-your-business/talent/riacconnect-talent-advantage.

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