

# Schwab Advisor Center® Digital Roadmap

As of June 2022

Technology innovation is core to Schwab's culture. We are continuously looking for ways to bring you better digital tools to help you run a more efficient business, provide a better client experience, and minimize fraud. We want to keep you informed of upcoming enhancements to Schwab's technology ecosystem to help you plan your strategy to leverage the new features coming your way.

Follow the links below to view the enhancements planned for each time period.



# **Enhancements**

Launching H1 2022

Launching **H2 2022** 

Launching **2023**+



# Launching: H1 2022



# Schwab Advisor Center

## User experience

Upgrades include improved navigation across the site and a new expandable header design that helps you more easily identify which client's accounts are in view.

## Mobile deposit

A new check deposit capability allows advisors to deposit checks on behalf of their clients via the Schwab Advisor Center mobile app.

## Digital onboarding

#### Saved key firm documents

Upload and store frequently used documents (client welcome letter, advisory agreement) in the digital onboarding workflow to be reused across clients/digital envelopes—saving you time with envelope creation.

#### Multiple accounts in one envelope

Open and fund multiple accounts for a client household with a single, secure digital envelope.

# Digital account maintenance

New fully digital account maintenance workflows offer digital client approval via eAuthorization for IRA beneficiary management and Schwab MoneyLink® setup.

## Money movements

A new import transactions feature allows you to submit a large number of transactions across multiple master accounts through a CSV file upload. The tool is starting with cash journal transactions that don't require client authorization and is adding check support in H1 2022.

# Salesforce integration

Updates to the Schwab Advisor Center integration for the Salesforce app will enable it to work with both the Financial Services Cloud and Sales Cloud versions of Salesforce.



# Schwab Advisor Portfolio Connect®

A new billing workflow is in development to offer an improved, streamlined experience.

# Anticipated launch: H2 2022



# Schwab Advisor Center

#### Dashboard view

A new dashboard view with multiple modules you can customize, displaying important information at a glance.

## User experience

Global style changes to the user experience include a refresh of the design and navigation and the addition of aggregated views of balances and positions up to the firm level, plus:

- Quick links will be added to the account header, providing easy access to relevant workflows.
- Nicknames capability will make it easy to differentiate accounts.
- An updated account switcher will enable faster access to accounts and better information, such as nickname, total market value, and available cash.

An improved Balances page will support all context views (firm, master, account, account holder, and group).

A redesigned Forms and Applications page will be renamed Account Maintenance and include improved information about the digital workflows available for your top requests.

An upgrade to the Firm Profiles page will provide an enhanced look and feel to improve ease of use. Key features include a redesigned grid allowing you to pin important columns and reorder columns with drag-and-drop capability. An all-new firm-level Profiles view will allow you to view all accounts from all master accounts you have access to on a single consolidated page.

## Money movements

The move money tool now features future-dated wire transactions up to 90 days.

# Digital account maintenance

New fully digital account maintenance workflows offer digital client approval via eAuthorization for account transfers, beneficiary management, and account access management, including limited and full-trade authority and view-only roles.

### DocuSign

Upcoming enhancements include the ability to auto-fill forms with Schwab data, use templates to reduce errors, leverage full use of the DocuSign console for a better advisor experience, and enjoy a state-of-the-art API connection between DocuSign and Schwab Advisor Center.

#### Alerts

New trading alerts including block execution, confirmation, expired order, option exercise request, option expiration, and expiring good-till-date order.

### Data delivery

#### Status page

The data delivery Status page will provide Advisor Services Data Delivery participants with a self-service solution to check on the availability of the current business day's data files for download.

#### File enhancements

The security information file is being updated with additional attributes for options and fixed income securities.

# **Application Program Interface**

Four new APIs are in development for:

- Quotes
- iRebal®
- Trading
- Standing letters of authorization



# Schwab Alliance®

A new Client Summary page will act as a personalized entry point focused on delivering a modernized, streamlined experience and will include a household view, modularized information blocks displaying at-a-glance data, and one-click access to important information.



# Schwab Advisor Portfolio Connect

New-firm level dashboard modules and performance summary drill-downs are being added.

# Anticipated launch: 2023+



# Schwab Advisor Center

## User experience

Planned upgrades include a modernized positions page, additional navigation improvements, and a multi-factor authentication requirement for all users.

## Mobile app

Enhancements include the enablement of status and push notifications.

## Digital onboarding

Enhancements will accommodate Schwab Personalized Index accounts and complex account types like managed accounts.

## Digital account maintenance

eAuthorization (digital client approval) capability enables additional account maintenance workflows.

Additional digital workflows include options trading application and IRA distributions.

### Money movements

The Move Money tab will be redesigned with a modernized user experience.

eAuthorization capabilities will also become available for position journals and organizational accounts.

Users will be able to designate specific lots through move money for position journals and use cost basis strategies. Cost basis information will also be available for each lot within the tool.

The import transactions feature will be enhanced with support for Schwab MoneyLink transactions and wires that don't require client authorization.

## Pledged asset line

A new digital origination experience will provide a foundational pledged asset line (PAL) overview and a clear path forward to explore PAL options and easy access to the application process from Schwab Advisor Center.

### Mutual fund automatic investment plan

The automatic investment plan feature will allow you to set up automatic mutual fund investment instructions to support dollar-cost averaging into funds and to schedule recurring disbursements.



# Schwab Alliance

Upcoming enhancements will simplify the credential creation experience.



# Schwab Advisor Portfolio Connect

Enhancements include modernization of the user experience and the addition of models and blended index benchmarks.



# iRebal

iRebal is TD Ameritrade's customizable rebalancing platform for advisors; it will be integrated into Schwab Advisor Center, retaining the same feature set as is available today. iRebal includes the Model Market Center, which provides access to hundreds of models from third-party model providers.



# thinkpipes®

thinkpipes is TD Ameritrade's advanced trading platform for advisors; it will be integrated into Schwab Advisor Center, retaining the same feature set as is available today.

For educational purposes only.

Schwab Advisor Services™ includes the custody, trading, and support services of Charles Schwab & Co., Inc. ("Schwab"), a registered broker-dealer and member SIPC, and the technology products and services of Performance Technologies, Inc. ("PTI"). Schwab and PTI are separate companies affiliated as subsidiaries of The Charles Schwab Corporation, but their products and services are independent of each other. PTI's integration solutions integrate data about accounts custodied at Schwab.

API integration is available through Schwab OpenView Gateway®, which is provided by PTI. Single sign-on is provided by PTI. Daily data files and trading integration are available through Schwab. Schwab OpenView Gateway® and Schwab OpenView MarketSquare® are services of PTI.

References to third parties (whether such parties are vendors participating in a service of PTI or independent advisors using a service of a participating vendor) are not an endorsement or recommendation of, an opinion (favorable or unfavorable) or advice about, or a referral to any product or service of any third party. Advisors are solely responsible for evaluating, selecting, and purchasing products and services offered by third-party vendors. Unless indicated otherwise, third parties are independent and not affiliated with PTI or its affiliates.

Schwab Performance Technologies® ("SPT") provides technology solutions to independent investment advisors, while Schwab provides them and their clients with custody, trading, and related support services. SPT and Schwab are separate companies affiliated as subsidiaries of The Charles Schwab Corporation, but their products and services are independent from each other.

Schwab Advisor Portfolio Connect<sup>®</sup> is a product of SPT. Institutional Intelligent Portfolios<sup>®</sup> ("IIP") is a technology and service platform made available by SPT to independent advisors who maintain a business relationship with Schwab Advisor Services.

Charles Schwab & Co., Inc., and Charles Schwab Bank® are separate but affiliated companies and subsidiaries of The Charles Schwab Corporation. Brokerage products, including the Schwab One® brokerage account, are offered by Charles Schwab & Co., Inc., member SIPC. Deposit and lending products are offered by Charles Schwab Bank, member FDIC and an Equal Housing Lender.

#### Brokerage Products: Not FDIC Insured | No Bank Guarantee | May Lose Value

Schwab Alliance is a website of Schwab for the exclusive use of clients of advisors who custody assets with Schwab.

Schwab Alliance requires a wireless signal or mobile connection. System availability and response times are subject to market conditions and mobile connection limitations. Functionality may vary by operating system and/or device.

iRebal® does not provide tax or investment advice. An advisor's use of iRebal does not guarantee higher returns or ensure protection against losses.

Advisors using iRebal set account-level preferences based on client needs and establish asset allocation parameters based on selected investment models. Tax or investment efficiencies achieved or losses realized in accounts rebalanced by iRebal are the result of such preference and parameter settings.

iRebal offers a flexible tax harvesting feature that allows you to set various loss thresholds for taxable accounts and total loss targets for portfolios and choose a replacement security for each harvested security. Once the thresholds have been set, iRebal identifies eligible losses in taxable accounts and shows you the securities that fit the criteria that you have defined.

Options are not suitable for all investors, as the special risks inherent to options trading may expose investors to potentially rapid and substantial losses.

Schwab does not provide legal, tax, or compliance advice. Consult professionals in these fields to address your specific circumstance.

The mention of third-party firms is not, and should not be construed as, a recommendation, endorsement, or sponsorship by Schwab. These firms are not affiliated with or employees of Schwab.

©2022 Charles Schwab & Co., Inc. ("Schwab"), All rights reserved. Member <u>SIPC</u> TWI (0622-2Y76) MKT118451-00 (06/22) 00276277



